

The Nonprofit Council
Budget vs. Actual
October 2017 through September 2018

	Oct '17 - Sep 18	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Advocacy Grant	11,250.00	11,000.00	250.00	102.3%
Advocacy Marketing	0.00	0.00	0.00	0.0%
BIG GIG	2,157.48	8,800.00	-6,642.52	24.5%
Big Give Registration	122,428.20	130,000.00	-7,571.80	94.2%
Big Give SA Grants	157,000.00	120,000.00	37,000.00	130.8%
Big Give SA Prize Sponsorships	30,506.60	45,000.00	-14,493.40	67.8%
Direct Public Support	109.99	0.00	109.99	100.0%
e-employment alert ads/postings	3,759.35	3,900.00	-140.65	96.4%
Earned Income	65,127.01	35,000.00	30,127.01	186.1%
Insurance Adjustment	0.00	0.00	0.00	0.0%
Issue In Profile - Sponsorships	5,500.00	2,500.00	3,000.00	220.0%
Issue in Profile - Table Sponso	11,490.00	1,500.00	9,990.00	766.0%
Issue In Profile - Ticket Sales	4,004.22	5,000.00	-995.78	80.1%
Membership Dues	86,257.81	100,000.00	-13,742.19	86.3%
Networking Mixers	300.00	1,800.00	-1,500.00	16.7%
Training/Workshop - Sponsorships	1,530.00			
Training/Workshop - Tickets	975.00	5,000.00	-4,025.00	19.5%
Total Income	502,395.66	469,500.00	32,895.66	107.0%
Expense				
Advertising & Promotion	216,077.44	65,000.00	151,077.44	332.4%
Advocacy Workshops	0.00	0.00	0.00	0.0%
Bank Fees	81.00	48.00	33.00	168.8%
Big Give Registration Re-Funds	513.63	0.00	513.63	100.0%
Big Give SA Prize Sponsorship	42,500.00	45,000.00	-2,500.00	94.4%
Business Advisory Committee	38.05	300.00	-261.95	12.7%
Career & Volunteer Fair	0.00	0.00	0.00	0.0%
Cell Phone	1,105.00	720.00	385.00	153.5%
CEO Payroll	70,691.76	72,336.96	-1,645.20	97.7%
Consultants	8,000.00	11,000.00	-3,000.00	72.7%
Earned Income Expense	0.00	0.00	0.00	0.0%
Employer Payroll Taxes	11,363.13	11,400.00	-36.87	99.7%
Facilities and Equipment	552.00	1,250.00	-698.00	44.2%
Get on Board	0.00	500.00	-500.00	0.0%
Google/Paypal Expense	646.00	700.00	-54.00	92.3%
Health Insurance	6,263.00	9,000.00	-2,737.00	69.6%
Internet Marketing Service	914.13	2,300.00	-1,385.87	39.7%
Internet Service	3,474.21	2,640.00	834.21	131.6%
Issue In Profile	5,222.39	6,000.00	-777.61	87.0%
IT Services	0.00	0.00	0.00	0.0%
Marketing	10,195.39	12,000.00	-1,804.61	85.0%
Membership Dues Refunds	263.15	0.00	263.15	100.0%
Mileage	29.32	525.00	-495.68	5.6%
Networking Mixer	2,060.00	1,800.00	260.00	114.4%
Office Space Rent	7,514.49	7,495.66	18.83	100.3%
Operations	1,946.00	0.00	1,946.00	100.0%
Other Staff - Payroll	74,427.37	74,771.12	-343.75	99.5%
Parking Fees	0.00	0.00	0.00	0.0%
PayPal Fee	621.15	387.00	234.15	160.5%
Payroll Expenses	22.21	0.00	22.21	100.0%
Postage	375.94	532.00	-156.06	70.7%
Professional Development	2,080.96	2,350.00	-269.04	88.6%
Public Relations	14,475.00	16,000.00	-1,525.00	90.5%

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State of Sector	15,275.00	18,800.00	-3,525.00	81.3%
Supplies	11,520.92	23,600.00	-12,079.08	48.8%
Telephone Costs	47.38	576.00	-528.62	8.2%
The Big GIG	1,436.84	4,800.00	-3,363.16	29.9%
Travel and Meetings	0.00	0.00	0.00	0.0%
Website Features	6.38	0.00	6.38	100.0%
Website Hosting	365.18	300.00	65.18	121.7%
Workshop/Training	37,411.20	34,250.00	3,161.20	109.2%
Young Nonprofit Professionals	0.00	0.00	0.00	0.0%
Total Expense	<u>547,515.62</u>	<u>426,381.74</u>	<u>121,133.88</u>	<u>128.4%</u>
Net Ordinary Income	<u>-45,119.96</u>	<u>43,118.26</u>	<u>-88,238.22</u>	<u>-104.6%</u>
Net Income	<u>-45,119.96</u>	<u>43,118.26</u>	<u>-88,238.22</u>	<u>-104.6%</u>