

The Nonprofit Council Budget vs. Actual October 2017 through July 2018

	<u>Oct '17 - Jul 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Advocacy Grant	11,250.00	11,000.00	250.00	102.27%
Advocacy Marketing	0.00	0.00	0.00	0.0%
BIG GIG	2,157.48	8,800.00	-6,642.52	24.52%
Big Give Registration	122,428.20	130,000.00	-7,571.80	94.18%
Big Give SA Grants	157,000.00	120,000.00	37,000.00	130.83%
Big Give SA Prize Sponsorships	30,506.60	45,000.00	-14,493.40	67.79%
Direct Public Support	95.50	0.00	95.50	100.0%
e-employment alert ads/postings	3,248.60	3,250.00	-1.40	99.96%
Earned Income	64,127.01	35,000.00	29,127.01	183.22%
Insurance Adjustment	0.00	0.00	0.00	0.0%
Issue In Profile - Sponsorships	0.00	2,500.00	-2,500.00	0.0%
Issue in Profile - Table Sponso	6,090.00	1,500.00	4,590.00	406.0%
Issue In Profile - Ticket Sales	1,373.46	5,000.00	-3,626.54	27.47%
Membership Dues	79,092.78	98,000.00	-18,907.22	80.71%
Networking Mixers	300.00	1,200.00	-900.00	25.0%
Trainig/Workshop - Sponsorships	500.00			
Training/Workshop - Tickets	975.00	4,500.00	-3,525.00	21.67%
Total Income	479,144.63	465,750.00	13,394.63	102.88%
Expense				
Advertising & Promotion	216,077.44	65,000.00	151,077.44	332.43%
Advocacy Workshops	0.00	0.00	0.00	0.0%
Bank Fees	73.00	40.00	33.00	182.5%
Big Give Registration Re-Funds	513.63	0.00	513.63	100.0%
Big Give SA Prize Sponsorship	42,500.00	45,000.00	-2,500.00	94.44%
Business Advisory Committee	38.05	250.00	-211.95	15.22%
Career & Volunteer Fair	0.00	0.00	0.00	0.0%
Cell Phone	915.00	600.00	315.00	152.5%
CEO Payroll	58,862.86	60,280.80	-1,417.94	97.65%
Consultants	8,000.00	11,000.00	-3,000.00	72.73%
Earned Income Expense	0.00	0.00	0.00	0.0%
Employer Payroll Taxes	9,447.97	9,500.00	-52.03	99.45%
Facilities and Equipment	552.00	1,250.00	-698.00	44.16%
Get on Board	0.00	0.00	0.00	0.0%
Google/Paypal Expense	646.00	700.00	-54.00	92.29%
Health Insurance	5,348.24	7,500.00	-2,151.76	71.31%
Internet Marketing Service	559.48	2,250.00	-1,690.52	24.87%
Internet Service	2,672.34	2,200.00	472.34	121.47%
Issue In Profile	5,091.06	6,000.00	-908.94	84.85%
IT Services	0.00	0.00	0.00	0.0%
Marketing	9,610.39	8,000.00	1,610.39	120.13%
Membership Dues Refunds	263.15	0.00	263.15	100.0%
Mileage	29.32	475.00	-445.68	6.17%

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Networking Mixer	1,360.00	1,200.00	160.00	113.33%
Office Space Rent	6,233.83	6,215.00	18.83	100.3%
Operations	1,946.00	0.00	1,946.00	100.0%
Other Staff - Payroll	61,411.53	63,525.92	-2,114.39	96.67%
Parking Fees	0.00	0.00	0.00	0.0%
PayPal Fee	565.11	387.00	178.11	146.02%
Payroll Expenses	22.21			
Postage	375.94	482.00	-106.06	78.0%
Professional Development	2,080.96	1,800.00	280.96	115.61%
Public Relations	14,475.00	16,000.00	-1,525.00	90.47%
State of Sector	15,275.00	18,800.00	-3,525.00	81.25%
Supplies	10,570.70	22,800.00	-12,229.30	46.36%
Telephone Costs	47.38	480.00	-432.62	9.87%
The Big GIG	1,436.84	4,800.00	-3,363.16	29.93%
Travel and Meetings	0.00	0.00	0.00	0.0%
Website Features	0.00	0.00	0.00	0.0%
Website Hosting	359.86	300.00	59.86	119.95%
Workshop/Training	33,866.57	34,250.00	-383.43	98.88%
Young Nonprofit Professionals	0.00	0.00	0.00	0.0%
Total Expense	<u>511,226.86</u>	<u>391,085.72</u>	<u>120,141.14</u>	<u>130.72%</u>
Net Ordinary Income	<u>-32,082.23</u>	<u>74,664.28</u>	<u>-106,746.51</u>	<u>-42.97%</u>
Net Income	<u><u>-32,082.23</u></u>	<u><u>74,664.28</u></u>	<u><u>-106,746.51</u></u>	<u><u>-42.97%</u></u>