

The Nonprofit Council Budget vs. Actual January through July 2021

| | Jan - Jul 21 | Budget | \$ Over Budget | % of Budget |
|---------------------------------|-------------------|-------------------|-------------------|--------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Big Give Registration | 80,051.70 | 95,000.00 | -14,948.30 | 84.3% |
| Big Give SA Grants | 30,000.00 | 45,000.00 | -15,000.00 | 66.7% |
| Big Give SA Prize Sponsorships | 18,933.40 | 45,000.00 | -26,066.60 | 42.1% |
| Charity Charge CC Cash Back | 107.25 | 42.00 | 65.25 | 255.4% |
| Direct Public Support | 0.00 | 0.00 | 0.00 | 0.0% |
| | | | | |
| e-employment alert ads/postings | 2,100.68 | 700.00 | 1,400.68 | 300.1% |
| Earned Income | 0.00 | 0.00 | 0.00 | 0.0% |
| | | | | |
| Membership Dues | 107,820.98 | 87,500.00 | 20,320.98 | 123.2% |
| Membership Dues Sponsorships | 0.00 | 0.00 | 0.00 | 0.0% |
| Networking Mixers | 1,000.00 | 0.00 | 1,000.00 | 100.0% |
| Trainig/Workshop - Sponsorships | 3,000.00 | 4,000.00 | -1,000.00 | 75.0% |
| | | | | |
| Training/Workshop - Tickets | 3,292.33 | 1,600.00 | 1,692.33 | 205.8% |
| | | | | |
| Total Income | 246,306.34 | 278,842.00 | -32,535.66 | 88.3% |
| Expense | | | | |
| Advertising & Promotion | 483.85 | 4,100.00 | -3,616.15 | 11.8% |
| | | | | |
| Bank Fees | 63.00 | 28.00 | 35.00 | 225.0% |
| Big Give Registration Re-Funds | -287.10 | 0.00 | -287.10 | 100.0% |
| Big Give SA Prize Sponsorship | -600.00 | 0.00 | -600.00 | 100.0% |
| Business Advisory Committee | 0.00 | 0.00 | 0.00 | 0.0% |
| Cell Phone | 665.00 | 0.00 | 665.00 | 100.0% |
| CEO Payroll | 45,670.87 | 45,670.92 | -0.05 | 100.0% |
| | | | | |
| Consultants | 5,769.30 | 7,500.00 | -1,730.70 | 76.9% |
| | | | | |
| Employer Payroll Taxes | 6,537.13 | 6,300.00 | 237.13 | 103.8% |
| Facilities and Equipment | 579.24 | 600.00 | -20.76 | 96.5% |
| | | | | |
| Gaggle Email Groups | 80.47 | 560.00 | -479.53 | 14.4% |
| Health Insurance | 6,695.00 | 9,450.00 | -2,755.00 | 70.8% |
| Internet Marketing Service | 846.02 | 840.00 | 6.02 | 100.7% |
| | | | | |
| Internet Service | 827.96 | 1,225.00 | -397.04 | 67.6% |
| IT Services | 2,625.00 | 2,625.00 | 0.00 | 100.0% |
| Marketing | 0.00 | 0.00 | 0.00 | 0.0% |
| | | | | |
| Membership CRM | 3,460.87 | 700.00 | 2,760.87 | 494.4% |
| Membership Dues Refund | 425.00 | | | |
| Networking Mixer | 0.00 | 0.00 | 0.00 | 0.0% |
| Office Space Rent | 7,422.52 | 8,400.00 | -977.48 | 88.4% |
| | | | | |
| Other Staff - Payroll | 41,131.19 | 41,096.82 | 34.37 | 100.1% |
| | | | | |
| PayPal/WildApricotFees | 0.00 | 630.00 | -630.00 | 0.0% |
| | | | | |
| Payroll Expenses | 37.33 | 0.00 | 37.33 | 100.0% |
| Postage | 348.00 | 435.00 | -87.00 | 80.0% |
| Professional Development | 0.00 | 4,475.00 | -4,475.00 | 0.0% |
| Public Relations | 0.00 | 0.00 | 0.00 | 0.0% |
| | | | | |
| Quickbooks Payroll Service | 541.25 | 600.00 | -58.75 | 90.2% |
| Subscriptions | 150.00 | | | |
| Supplies | 14,601.71 | 10,850.00 | 3,751.71 | 134.6% |
| | | | | |
| Telephone Costs | 801.82 | 840.00 | -38.18 | 95.5% |
| Travel and Meetings | 419.00 | | | |

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| | <u>Jan - Jul 21</u> | <u>Budget</u> | <u>\$ Over Budget</u> | <u>% of Budget</u> |
|----------------------------|--------------------------|--------------------------|--------------------------|---------------------|
| Website Features | 22.61 | 35.00 | -12.39 | 64.6% |
| Website Hosting | 285.78 | 300.00 | -14.22 | 95.3% |
| Workshop/Training | 299.21 | 1,200.00 | -900.79 | 24.9% |
| Total Expense | <u>139,902.03</u> | <u>148,460.74</u> | <u>-8,558.71</u> | <u>94.2%</u> |
| Net Ordinary Income | <u>106,404.31</u> | <u>130,381.26</u> | <u>-23,976.95</u> | <u>81.6%</u> |
| Net Income | <u>106,404.31</u> | <u>130,381.26</u> | <u>-23,976.95</u> | <u>81.6%</u> |