

The Nonprofit Council
Budget vs. Actual
 January through October 2021

	Jan - Oct 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Big Give Registration	82,348.50	95,000.00	-12,651.50	86.7%
Big Give SA Grants	40,000.00	45,000.00	-5,000.00	88.9%
Big Give SA Prize Sponsorships	111,472.63	50,000.00	61,472.63	222.9%
Charity Charge CC Cash Back	134.52	60.00	74.52	224.2%
Direct Public Support	0.00	0.00	0.00	0.0%
e-employment alert ads/postings	2,887.27	1,000.00	1,887.27	288.7%
Earned Income	68,085.66	0.00	68,085.66	100.0%
Membership Dues	121,845.98	99,000.00	22,845.98	123.1%
Membership Dues Sponsorships	0.00	0.00	0.00	0.0%
Networking Mixers	1,000.00	600.00	400.00	166.7%
Trainig/Workshop - Sponsorships	4,977.70	5,000.00	-22.30	99.6%
Training/Workshop - Tickets	6,604.83	2,400.00	4,204.83	275.2%
Total Income	439,357.09	298,060.00	141,297.09	147.4%
Expense				
Advertising & Promotion	13,513.84	19,850.00	-6,336.16	68.1%
Bank Fees	75.00	40.00	35.00	187.5%
Big Give Registration Re-Funds	-287.10	0.00	-287.10	100.0%
Big Give SA Prize Sponsorship	124,845.92	70,000.00	54,845.92	178.4%
Business Advisory Committee	0.00	0.00	0.00	0.0%
Cell Phone	950.00	0.00	950.00	100.0%
CEO Payroll	65,244.10	65,244.18	-0.08	100.0%
Consultants	21,870.64	18,500.00	3,370.64	118.2%
Employer Payroll Taxes	9,390.83	9,000.00	390.83	104.3%
Facilities and Equipment	1,577.24	600.00	977.24	262.9%
Gaggle Email Groups	114.77	800.00	-685.23	14.3%
Health Insurance	8,084.94	13,500.00	-5,415.06	59.9%
Internet Marketing Service	1,208.60	1,200.00	8.60	100.7%
Internet Service	1,182.80	1,750.00	-567.20	67.6%
IT Services	3,750.00	3,750.00	0.00	100.0%
Marketing	0.00	6,500.00	-6,500.00	0.0%

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Cash Basis

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	<u>Jan - Oct 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Membership CRM	4,036.46	1,000.00	3,036.46	403.6%
Membership Dues Refund	425.00			
Networking Mixer	0.00	600.00	-600.00	0.0%
Office Space Rent	10,623.18	12,000.00	-1,376.82	88.5%
Other Staff - Payroll	59,439.49	58,881.17	558.32	100.9%
PayPal/WildApricotFees	0.00	900.00	-900.00	0.0%
Payroll Expenses	54.13	0.00	54.13	100.0%
Postage	348.00	455.00	-107.00	76.5%
Professional Development	0.00	4,475.00	-4,475.00	0.0%
Public Relations	4,000.00	2,000.00	2,000.00	200.0%
Quickbooks Payroll Service	541.25	600.00	-58.75	90.2%
Subscriptions	150.00			
Supplies	15,587.53	12,450.00	3,137.53	125.2%
Telephone Costs	1,143.49	1,200.00	-56.51	95.3%
Travel and Meetings	-840.40	0.00	-840.40	100.0%
Website Features	32.30	50.00	-17.70	64.6%
Website Hosting	285.78	300.00	-14.22	95.3%
Workshop/Training	4,259.21	5,000.00	-740.79	85.2%
Total Expense	<u>351,607.00</u>	<u>310,645.35</u>	<u>40,961.65</u>	<u>113.2%</u>
Net Ordinary Income	<u>87,750.09</u>	<u>-12,585.35</u>	<u>100,335.44</u>	<u>-697.2%</u>
Net Income	<u><u>87,750.09</u></u>	<u><u>-12,585.35</u></u>	<u><u>100,335.44</u></u>	<u><u>-697.2%</u></u>