

# TNC Membership Minutes

2021 February 2<sup>nd</sup>

10:30am

Zoom

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**Meeting called by:** Maureen DeFelice

**Attendees:** Jordan Abshier, Hamilton Barton, Lea Rosenauer Scott McAninch, and Mercedes Alhaj

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## *Minutes*

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**Agenda item:** Mentoring Roll Out

**Discussion:**

Brief discussion on roll out of mentoring program with many mentors letting Scott know that connections have been made. Maureen will follow up with mentors to see if they have reached out and Scott will check in with the mentees. There will be a need to ensure we have mentors willing to share their time for the next round. As we get closer to the 6-month point, we will put together a survey. It may be worth putting together a list of ways to connect with a mentee.

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**Agenda item:** Update on Numbers

**Discussion:**

Scott shared that Mercedes is back and will update on lapsed and new members. The committee would like to know about who and possibly why we are getting new members. The renewal budget for January is \$25,000. The end of month showed \$33,474 so it ended about \$8,500 over which is most likely due to the increase in dues. At the end of February Scott will provide more information lapsed members who may need a call.

Discussion not on agenda: There are some agencies having a hard time with cost and are unable to continue membership. Xxxx Xxxxx CEO has been an active member, but sent a note to Scott about challenges in continuing membership. Scott had an additional call that another agency needs to hold off membership based on total agency policy. Maureen will cover dues for Xxxx Xxxxx and the BIG will review an opportunity to help others continue membership while we go through some challenges. The thought is that TNC would accept a discounted rate from sponsors to cover membership. Determination of who is eligible would be determined by Scott. This will be brought forward to the board with the two thoughts, it is the nonprofit community supporting within and the membership would otherwise be lost. Keeping the membership active can provide a longer term relationship with the agency and develop more loyalty to what we do. Discounted membership is not something we want to provide as an overall policy.

Xxxx Xxxxx was place in name of the organization to protect privacy of the agency.

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**Agenda item:** Membership Benefits

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**Discussion:**

There was a brief discussion on shared membership benefits between Austin's One Voice on their retirement plan and the TNC insurance plan. Scott sent a survey to SA members and found 4 agencies interested in starting a retirement fund for their members. Other agencies may come on line later of may choose their simple IRA product choice. These options will offer more benefits to our members.

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## *Other Information*

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Next Meeting Date: Tuesday March 2<sup>nd</sup>. 10:30 am.